CHEMISTAND DRUGGIST

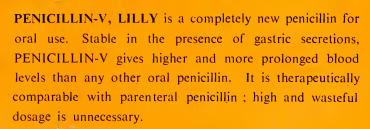
For Retailer, Wholesaler and Manufacturer

FEBRUARY 25 1956

At last— fully active by mouth

PENCILIN-V, LILLY

SUITABLE FOR ALL AGE GROUPS



'PULVULES' PENICILLIN-V, LILLY, each containing 125 mg.—in bottles of 12 and 100. Average adult dose—1 capsule three times daily, increased in severe infections.

SUSPENSION PENICILLIN-V LILLY, PAEDIATRIC contains 62.5 mg. in each large teaspoonful, in bottles to make 60 c.c. Pleasantly flavoured. Average dose for children—one teaspoonful three or four times daily.

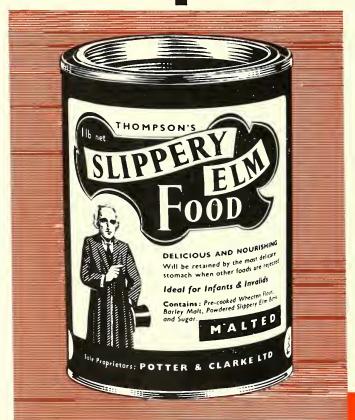
ELI LILLY & COMPANY LIMITED

BASINGSTOKE

HANTS



A TOP-SELLER from the Cotter's range of products



RESEARCH ESTABLISHES THOMPSON'S SLIPPERY ELM FOOD IDEAL IN CASES OF STOMACH WEAKNESS, ULCERS, DIGESTIVE DISORDERS.

Large scale market research into the uses of Thompson's Slippery Elm Food establishes these facts. More and more people are finding it of particular benefit in cases of stomach disorders of all kinds, especially ulcers and some effects of anxiety neuroses.

It is easy to digest, and can usually be retained by the most delicate stomach when other foods are rejected.

But its value as a food beverage is more widespread. Thompson's Slippery Elm Food is a wonderfully nourishing restorative. People find a cupful taken mid-morning relieves fatigue; taken again at night it ensures restful sleep. Its sustaining properties are remarkable. No wonder it ranks as Potter's BIGGEST SELLING LINE.

Available in three varieties

MALTED
UNMALTED
WHOLEMEAL
MALTED

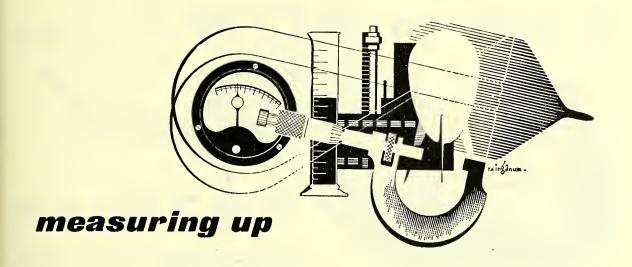
THOMPSON'S

SLIPPERY ELM FOOD

Orders through WHOLESALERS ONLY please!



POTTER & CLARKE LTD . RIVER ROAD . EARKING . ESSEX . Telephone : RIPpleway 3041



.. to the standards of today

Time is a relentless taskmaster—and yesterday's innovation is merely the commonplace of today. Contemporary medicine, for instance, regards the antibiotics as a very real necessity—and the physician rightly demands consistently good results from the antibiotic of his choice. So it is that more and more doctors have come to rely on Achromycin tetracycline, for here is the antibiotic that measures up to the exacting standards of the day. Quick to earn its place in the forefront of antibiotics, Achromycin has now firmly established its pre-eminence. To the physician it offers unsurpassed scope in antibiotic therapy... to the patient it promises assurance of swift, uneventful recovery.

ACHROMYCIN

*Regd. Trade Mark

ACHROMYCIN tetracycline is available in the following forms:
CAPSULES . TABLETS . SOLUBLE TABLETS
. EAR SOLUTION . INTRAMUSCULAR
. INTRAVENOUS . OINTMENT 3% .
OPHTHALMIC OINTMENT 1% . OPHTHALMIC STERILIZED . ORAL SUSPENSION .
PEDIATRIC DROPS . SPERSOIDS * Dispersible
Powder . SYRUP . TROCHES

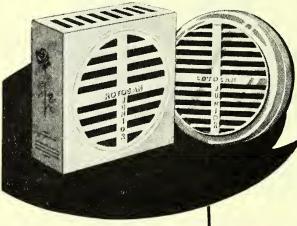


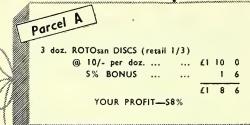


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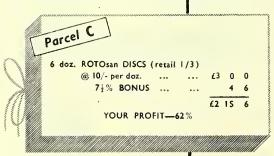
Cyanamid Products and Bush House London W.C.2. TEMPLE BAR 54+1

Cash in NOW | - on this









MAIL THIS COUPON TODAY

COLLINGFORD OF CHELSEA,
79 LOTS ROAD, LONDON, S.W.10

Special

ROTOsan BONUS OFFER!

Last year ROTOsan sales doubled. This year the reputation of the product, backed by heavy and sustained advertising now appearing in the Woman's press, will double them again! Bring your profits into line with these soaring sales! Take advantage of this special ROTOsan Bonus offer NOW! Just indicate your order in the coupon below and write your name and address in margin.

Order as many Bonus Parcels as you wish.

Offer Expires April 30th

SPECIAL QUANTITY DISCOUNTS

If preferred, you can order your own assortment of ROTOsan products and enjoy special discounts. Terms: 5% on £3 order; $7\frac{1}{2}\%$ on £5 order. Note: Bonus Parcels do not qualify for Quantity Discounts.

ROTOsan DISCS and JUNIORS are packed in these attractive full-colour, one dozen display outers.



MADE BY W. & F. WALKER LTD., LIVERPOOL.
PIONEERS OF SOLID DEODORANTS SINCE 1896.

this is the versatile soap



people will ask you for



Family Pack
contains two large tablets
retail 1|-

ROBERTS WHITE WINDSOR



Doublet Bar

pure soap, with a better margin

AND A CHOICE, FROM FOUR SIZES, TO SUIT YOUR TRADE

The name ROBERTS WINDSOR is nationally advertised and the many ROBERTS WINDSOR soaps — household and toilet — are liked, and bought, wherever shown.

Makers of the Original Windsor Soaps since 1820



By Appointment Toilet Soap Makers to H.M. Queen Elizabeth II

ROBERTS WINDSOR SOAP CO. LTD., THE ACRE, WINDSOR, & VICTORIA SOAP WORKS, COLWICK, NOTTINGHAM





Dream pettleoat by Brideut keeps glamour-ensp through many a wash with one DIE starching!

Dip-lovely, Dip-lasting

Swirling dresses, swishing petricosts, slick, smooth accessories...

Dr is so wonderfully versatile, Ideal for men's shirs and
all bouschold linears... for crising up cottons... for
keeping rayons tresh as new. Dur is so quick to prepare...

long-life plastic starcher

LASTS UP TO 10 WASH

Free trial offer! Send now for free sachet of DI Free trial offer! Complete with handy hints booket. To bout in unreated envelope to DIP To bouthampton Ft, tondon, w.c. SACHET

LONG-LIFE STARCHER

A word in your customer's ear!

DIP is more than an easy starcher! It's an investment! For once clothes are starched in DIP, they stay starched up to 10 washings! Spring sampling starts bigger-than-ever Dip demand

Free sachet of Dip sent to every reader

During March and April, DIP advertisements will be carrying a coupon entitling readers in *your* area to a free sample sachet of DIP plus a free booklet full of handy hints on the use of DIP.

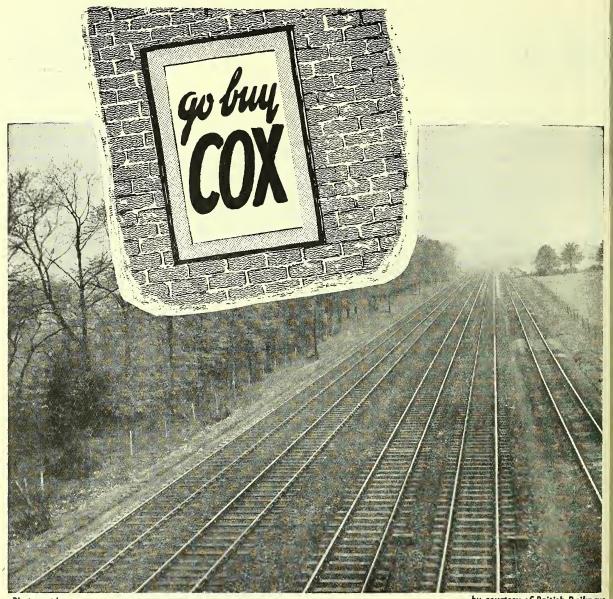
Now's the time to build up your displays

NEW! "plus protection" wrapping



NEW! Improved shelf appeal

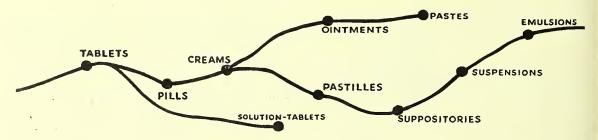
Scott's Twin-Pack is now triple wrapped. Already protected by the waxed paper inner envelopes and outer carton, it is now sealed with hygienic transparent outer wrapping. In this new gleaming outer, Scott's Twin-Pack will have even greater appeal to mothers.



Photograph

by courtesy of British Railways

Make it your permanent way



ARTHUR H. COX & CO. LTD., BRIGHTON, ENGLAND.

One of the world's foremost tablet makers

BUMPER BORUS OFFER

12 TABLETS ARABY BEAUTY SOAP WORTH 71- FREE

With every gross you order up to March 24th

HOW TO BENEFIT FROM THIS GREAT OFFER

With every gross (toilet size) or half gross (family size) of Araby Soap you order you will be given a dozen tablets worth 7/-absolutely free. Your Araby representative has them with him.

He will put them on your counter there and then. No fuss. No forms. No waiting. 156 tablets at the price of a gross—what a magnificent profit.

You will need to make your orders bigger than ever before

Not only will the advertising campaign be the most powerful ever launched for Araby but the advertisements will contain a brilliant promotional feature of proved sales-winning power. 1956 will be leap year in every sense for Araby sales.

Araby BEAUTY SOAP

J. BIBBY AND SONS LIMITED, LIVERPOOL, 3.



More and more MOTHAK

advertising

means more and more sales for you

As sure as there will be moths, your customers will be asking for MOTHAKS! You can make this your biggest-ever year for MOTHAK SALES. Look to your stocks NOW—tie up with the large-scale MOTHAK advertising programme which this year will feature bigger spaces than ever before in WOMAN, WOMAN'S OWN, WOMAN'S ILLUSTRATED etc., as well as the RADIO TIMES and the large-circulation NATIONAL MORNING & SUNDAY papers and all leading provincial papers.

This MOTHAK counter carton of 1 doz. bags will be a first-class salesman for you right through the Spring and Summer months.

LIBRARY

WelMOmec

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No.



Powerful, consistent advertising and a first-class product have made MOTHAKS a house-hold word! CASH IN ON this big reputation—start displaying MOTHAKS NOW!

MORE SALES WITH

MOTHAKS

THOMPSON & CAPPER
WHOLESALE LTD
SPEKE · LIVERPOOL 19

2 NEW MOTHAK PRODUCTS



MOTHAK POWDER

An entirely new Mothak Powder which contains D.D.T. and B.H.C. In a special squeeze puffer pack for protecting carpets, chairs, settees, mattresses etc. Kills moths, moth grubs, silverfish, carpet beetles etc. Lavender perfumed.



MOTHAK FLY SPRAY

An efficient AEROSOL spray for quick destruction of flies, wasps, moths etc., which leaves a pleasing lavender fragrance. Contains D.D.T., B.H.C. and Pyrethrin.

BONUS OFFER OF SOMBRERO



SOMBRERO

Simple arithmetic will convince you of the splendid opportunity to make extra profit from the Sombrero Bonus Offer of 1 dozen tubes completely free of charge and Purchase Tax with every gross ordered. Your profit is over 40%! See for yourself—

Cost of one gross Sombrero at Trade
Price (including tax, less discount) - £15 5 8d.
Retail value of 13 dozen Sombrero at
2/9d. per tube. (1 gross plus bonus) - £21 9 0d

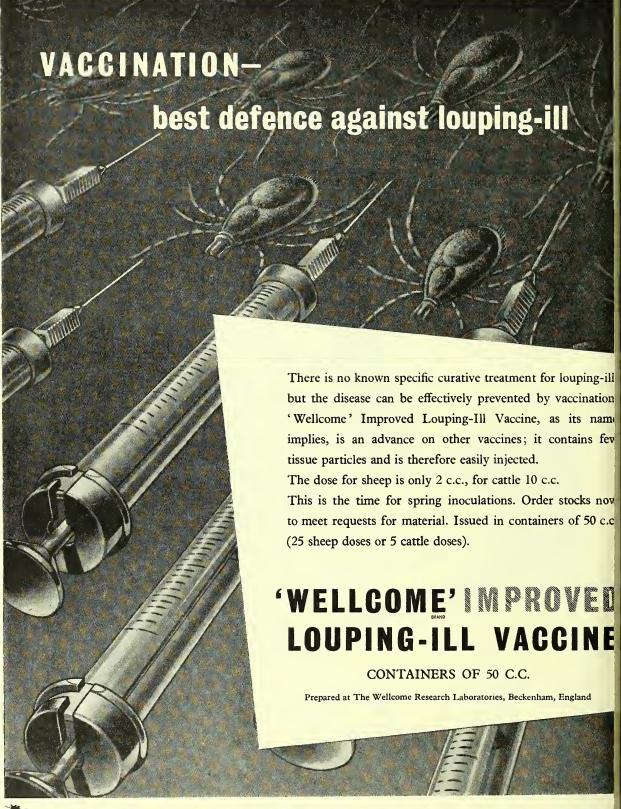
 2/9d. per tube. (1 gross plus bonus) - Your Profit - Retail profit on one gross only of Sombrero Your Extra Profit - £1 13 0d.
 £21 9 0d.
 9 0d.

The Bonus Scheme applies to all orders for 12 dozen placed before the 30th April for delivery on or before 1st May.

Introduced towards the end of the 1955 season, Sombrero scored an immediate success and the limited supplies sold immediately. This coming season Sombrero sales will be backed by a National advertising campaign linked to gay and attractively designed display material. Sombrero encourages a rapid and healthy tan. By absorbing harmful sun's rays with a double filter, Solprotex, it not only protects the skin from sunburn and irritation but is safe for tropical use.

GOY

GOYA · PARIS · LONDON · NEW YORK



BURROUGHS WELLCOME & CO. (THE WELLCOME FOUNDATION LTD.) LONDON



Volume 165

FEBRUARY 25, 1956

No. 3966

NEWS

THE bank rate was raised on Februarv 16 by 1 per cent to $5\frac{1}{2}$ per cent, the highest rate since 1931.

THE Guild of Public Pharmacists has appointed Mr. S. POWLSON, 105A Albermarle Road, Beckenham, Kent, its general secretary from February 18.

THE council of the Association of British Chemical Manufacturers is advising its members to avoid increases wherever "the level of costs leaves a choice open in the determination of selling prices".

A FOOD Standards Committee report on copper, containing revised recommendations for limits for copper content of foods was published on February 16, H.M. Stationery Office, price sixpence.

A FRANCO-BRITISH Pharmaceutical Congress is being held at Folkestone June 8-11. The cost per person will be £13 inclusive of hotel accommodation and meals, and of an all day excursion to Canterbury.

DOCTORS are understood to be ordering tab. pot. chlor. when they require potassium chloride tablets to replace potassium loss during cortisone therapy. Chemists who receive such prescriptions should inquire what is really wanted.

THE vote on account for 1956-57 presented to Parliament on February 17 shows that the National Health Service in England and Wales is estimated to cost £446,836,175, an increase of £21,243,950. In Scotland the N.H.S. will cost, it is estimated, £55,878,955, an increase of £2,133,775.

MR. H. E. CHAPMAN, M.P.S. (secretary, Proprietary Articles Trade Association) has been re-elected chairman of Biggleswade, Beds, magistrates' court, an office he has held since 1945. Mr. Chapman has also been re-elected deputy chairman of the magistrates' courts' committee for the county.

MR. WILLIAM McCALLUM, M.P.S., Edinburgh, and his wife Mrs. Julia McCallum, M.P.S., have each received congratulations from the Pharmaceutical Society on completing fifty years as pharmacists. Mr. McCallum qualified in 1906, Mrs. McCallum in 1904. They retired from business in Ardrossan, Ayrs, in 1947.

SUPPLIES of Zanzibar cloves for quarter ended December 31, 1955 totalled 16 million lb. (458,000 frasilas); for half year 22 million lb. (629,960 frasilas). Shipments to overseas countries in the quarter totalled 6,028,574 lb. Indonesia took 3.2 million lb.; India 1.9 million lb., and the United Kingdom 142,660 lb.

PAY rates for part-time hospital or health-centre pharmacists, working for twenty-four hours (six sessions) or less per week are being increased to £1 10s. per session of four hours, £2 per session for pharmacist in sole charge at hospital not included in points calculation for determining salary of a chief pharmacist. Rises are backdated to December 1, 1955. Payments to full time pharmacists for attendance at late clinics involving working in excess of the normal thirty-nine-hour week is increased to 10s, per hour.

Week is increased to 10s, per nour. DRUG Tariff changes notified in the January list of revised prices and amendments are:— From March 1, cachet sod, aminosalicyl., 1.5 gm. ("cachet PAS"); tab. sod, aminosalicyl., 0.5 gm. ("tab. PAS"); and sod, aminosalicyl., B.P. ("sod, PAS") added to Tariff. Where not stated by prescriber, smog masks type (a) to be supplied. Plastic strapping colostomy belts (conforming to specification set out in Appendix 11, film as at (a), p.102, 2 in., 3 in. and 4 in. x 5 yd.) to be supplied only where specifically ordered by prescriber with other parts of colostomy apparatus or where stated by prescriber to be for a colostomy case.

A SUPPLEMENTARY Estimate for year ending March 31, 1956, shows that pharmaceutical services in England will require a further £2,043,000, bringing total to £41,179,000 for the year. Welsh pharmaceutical services will require a further £184,000 (total £3,266,000). Supplementary estimates are due to an increase in number and cost of prescriptions. No Supplementary Estimate is made for Scotland. Health Service as a whole in England and Wales requires an additional £11,499,010, in Scotland £1,122,640. Estimates include a token vote of £10 to obtain Parliamentary authority for introducing poliomyelitis vaccination scheme.

THE Board of Trade has made two new Orders effective from February 18, which bring more goods under Hire Purchase Control, increase the minimum initial deposits of all goods already controlled, and introduce a new restriction requiring initial advance payments in rental agreements for various goods. The goods affected by the new restrictions include photographic cameras, photographic orangers, and projectors (minimum deposit 50 per cent of cash price; maximum period of balance, two years). Whilst all "Fixed and movable plant, machinery, appliances, equipment and apparatus of all types, and parts" are listed as affected, specially exempted from the Order are medical, surgical, dental and veterinary appliances, equipment and apparatus. Goods to which the Control of Hiring

Order applies include dry shavers, knitting machines, hair drying machines.

IRISH NEWS

AT the recent annual meeting of the Irish Chemists' Golfing Society the following were elected for the 1956 season:— Captain, Mr. J. A. Hurson; Secretary, Mr. P. Fahey; Treasurer, Mr. E. J. MacManus. Alderman M. L. Cashman and Mr. C. A. Collis were elected to the committee.

IN reply to a question in the Dail on February 8, it was stated that imported glucose prior to imposition of an ad valorem duty of $37\frac{1}{2}$ per cent (25 per cent preferential) cost approximately £46 per ton in the Republic. The ex factory price of home-produced was £52 5s. per ton including drums.

ULSTER Chemists' Association Executive Committee met in Belfast on February 7, Mr. W. S. Hall (president) in the chair. The resignation of Mr. W. H. Mulholland was received with regret. Mr. J. Caldwell was asked to attend at least four meetings of the Chemists Federation council during 1956 as Northern Ireland representative. Mr. A. E. Carson, Saintfield, was elected a member.

A WHIST drive in aid of the Northern Ireland Chemists' Benevolent Fund was fixed for March 14. The committee considered letters from local associations calling on the pharmaceutical negotiating committee to seek increased payment (container allowances were considered particularly inadequate); the matter was passed to the Local Pharmaceutical Committee. Members are being asked to supply essential information to enable a local wholesaler to pass credit rapidly and accurately for returned goods.

EAST Down Chemists' Association held their third annual dinner at Ballynahinch on February 9, Mr. W. J. Thornton (chairman) presiding. Mr. W. S. Hall (president, Ulster Chemists' Association) said that such local associations were of inestimable value to the parent body. Mr. A. Templeton (chairman, Local Pharmaceutical Committee) stressed the importance of the dispensing department. The time had come when that department should be brought to a highly efficient state so that any member of the public could see it.

SUCCESSFUL candidates at the December 1955 Final examinations of the Pharmaceutical Society of Northern Ireland were guests of the president (Mr. S. E. Campbell) and Council at a prize distribution ceremony recently. Mr. Campbell said the recipients of certificates were now members of an ancient and time-honoured profession. It was in their hands whether pharmacy remained a profession or became a trade. Mr. E. Morley (chairman, Associates' Section, Ulster Chemists' Association) handed over the Section's prizes for pharmaceutics, Part II. to Mr. C. O'Brien and for physics to Mr. J. Foy. The Council prize (best Part I student) went to Miss P. Hunt.

COMPANY NEWS

BORAX CONSOLIDATED LTD.— Final dividend on deferred Ordinary shares is 18 per cent, making 23 per per cent for the year (against 18 per cent). Group net profit, £1,274,600 (£839,420); after charging £394,224 (£350,563) for depreciation and £1,035,353 (£749,241) for taxation.

BEECHAM GROUP LTD.—A second interim dividend of 10 per cent, less tax, on the Ordinary shares is declared.

CALMIC LTD.-Mr. A. Peter Dickson has been appointed to the board as sales director. Messrs. H. T. Mallinson (secretary) and C. Longworth (accountant) have also joined the board.

HOWARDS OF ILFORD LTD.—

Mr. Thomas W. Howard, M.A.,

F.R.I.C., has succeeded his cousin, the late Mr. Geoffrey E. Howard, as chairman of Howards & Sons, Ltd., and Howards of Ilford Ltd.

JOHN MORRELL & CO.—Messrs. W. W. McCallum, L. W. Walker and C. B. Burfitt have been elected to the board. Mr. McCallum is the president of John Morrell & Co., the company's American associate. Mr. Neil Morton has been appointed secretary to the company.

BLUNDELL & COMPANY has been adopted as title for the firm formerly known as Ramdin & Blundell, pharmaceutical valuers, 59 George Road, South Chingford, London, E.4, and 88 Cartvale Road, Glasgow, S.2.

THOMAS WAIDE & SONS, LTD.-Kirkstall Hill, Leeds, have appointed Mr. J. H. Brewer their representative for Gloucestershire, Herefordshire, Staffordshire, Warwickshire, Worcestershire and South Wales.

COUNTY LABORATORIES LTD. -Stanmore, Middlesex, have acquired the business of Vosemar Ltd., Lord Street, Bury, Lancs. For the time being orders for Vosemar's preparations should be sent to Bury until an announcement is made by County Laboratories.

IN PARLIAMENT

THE Therapeutic substances Bill was given its third reading and passed on

February 13. MR. R. H. TURTON (Minister of Health), in written answer on February 10: Approximate cost to National Health Service of medicine bottles and containers for twelve months ended November 1955: £1,181,000.

MR. R. H. TURTON (Minister of Health), in a written answer on February 13: There should be no administrative difficulties over prescribing drugs for nursing-home patients who are receiving treatment from general practitioners under the National Health Service.

MR. DEREK WALKER-SMITH (Parliamentary Secretary, Board of Trade), in a written answer on February 13: A number of hospital management committees, regional hospital boards and boards of governors of teaching hospitals are giving evidence to the Monopolies Commission in connection with the inquiry into common prices and agreed tendering.

MR. D. HEATHCOAT AMORY (Minister of Agriculture, Fisheries and Food) on February 16: It is possible that, if the remains of caponising pellets in the necks of caponised fowls found their way into animal feeding stuffs, such feeding stuffs might

be harmful to livestock.

THE Food and Drugs (Scotland) Bill was considered on February 8. On Clause 28 (powers of sampling) MR.

W. HANNAN moved to insert "or drug" after "food". LORD ADVO-CATE said that Government thought it sufficient if power to take—as discovered. it sufficient if power to take-as distinct from purchase—was limited to food. Amendment negatived and Bill

given third reading.
FURTHER measures to counter inflation were announced in the House of Commons on February 17 by the Chancellor of the Exchequer. They include increased initial deposits in Hire Purchase with control extended to Hire Purchase of some capital goods; and the investment allowance goods; and the investment anowance to industry for capital expenditure is suspended and the former initial allowances restored. Replying to questions, THE CHANCELLOR said that import controls, or a return to building licensing, were not intended.

TRADE MARKS

From the "Trade Marks Journal", February 8.

For antibiotics, being pharmaceutical preparations for use in the treatment of infections from gram-positive and gram-negative micro-organisms, from viruses, from rickettsiæ and from protozoa (5).

CRISEOCICLINA, 744,967, b y Farmaceutici Italia, S.A., Milan, Italy.

For all goods (5)

Device, 745,632, by Bowaters Sales Co. Ltd., London, W.1. VICELIUM, 746,671, by Genatosan Ltd., Loughborough, Leics. GRISOVIN, 747,793, by Glaxo Laboratories Ltd., Greenford, Middlesex. ACTIBIOL, 748,306, by Laboratoire de Bactério-thérapie Lactique Lavril, Paris, France.

For moth repelling and destroying pre-parations in liquid form for dispensing

as a spray (5)

Device with the words MOTH-AIRE, B745,741, by Cooper, McDougall & Robertson Ltd., Berkhamsted, Herts. For antibiotics and preparations containing antibiotics, all for pharmaceutical, veterinary and sanitary purposes, and for use in killing weeds and destroying vermin and as germicides, fungicides, acaricides and bactericides

CORTIBIOTIC, 748,181, by Les Laboratoires Français de Chimiothérapie S.A., Paris, France.

For herbicides, insecticides and

fungicides (5)

DIPENTOX, 748,149, by Monsanto Chemicals Ltd., London, S.W.1. For pharmaceutical preparations and substances for human use and for

veterinary use (5) ECOLID, 748,727, by Ciba Ltd., Basle, Switzerland.

Scientific, photographic, cinematographic and optical apparatus and instruments (9)

LEGAL REPORTS

JUDGMENT by consent was given for Jeyes Sanitary Compounds Co., Ltd., Richmond Street, London, E.13, in the Chancery Division, London, on February 7, in an action against Borite ruary 7, in an action against Borite Ltd., High Street, Orpington, Kent, alleging infringement of a trade mark. Plaintiffs said their trade mark was Jeyes and defendants had used the letters "J.S." There would be a consent order under which defendants would be restrained from infringing the plaintiffs' trade mark and from offering for sale any toilet or lavatory cleanser not of plaintiffs' manufacture by means of labels, advertisements or leaflets calculated to lead to the defendants' product being confused with the plaintiffs' product. All infringing material would be delivered up to plaintiffs and defendants would pay costs. Plaintiffs waived their claim for damages. Lord Cawley consented to the order.

DERBY county magistrates were told recently that William Arthur Wallis, 31 Huntley Avenue, Spondon, who pleaded guilty of driving while under the influence of a drug so as to be incapable of controlling his car, had been suffering from an insulin reaction. He was fined £2, ordered to pay £3 3s. medical fee, disqualified from driving for a year, and ordered endorsement of his driving licence. Police officers found Wallis slumped in the driving seat, and he staggered when he got out. Wallis said he had been a diabetic for eleven years. He gave himself an insulin injection every morning at 7, and normally took meals at 8, 12 noon, 5.30 p.m. and between 8.30 and 9 p.m. On the occasion in question he did not leave for home until about 9.30, but before starting to drive he took four chocolate fingers as a precaution and felt no ill-effects. Telling Wallis "You have been entirely honest," the chair-man said "We feel you should give serious consideration to driving at any

IN a prosecution at Blaenau Ffestiniog on February 9, J. Lloyd Jones & Co. Ltd., The Pharmacy, Church Street Blaenau Ffestiniog, pleaded guilty to four charges of illegally selling medicinal poisons. They were alleged to have sold on different dates in November 1955 strychnine (in Metatone), barbituric tablets and codeine tablets otherwise than under the supervision of a qualified chemist. The Pharmaceutical Society's solicitor said that, after the death of the company's principal, difficulty had been experienced in securing a qualified chemist, and Mr. Lloyd Jones's daughter (Mrs. J. L. Williams), who was not qualified, though a dispenser of long experience, bed campled the poisons experience, had supplied the poisons on National Health Service prescriptions handed in. Mrs. Williams continued to dispense, and was genuinely under the impression it was in order for her to do so on medical prescriptions (as opposed to casual sales). She had since given up dispensing altogether. The bench decided to give defendants a conditional discharge on payment of £3 19s. costs.

MONOPOLIES BILL

Tribunal to Examine Price Fixing

The Restrictive Trade Practices Bill was given its first reading in Parliament on February 15. The essential features of the Bill are:—

(a) The public registration of restric-

tive trade practices.

(b) The establishment of a Judicial Tribunal to determine whether or not they are in the public interest and machinery for prohibiting those which prove not to be.

(c) The laying down of criteria upon which such an issue can be judged with the onus of proof upon those who seek to justify

this practice.

(d) The rendering unlawful of the collective enforcement of resale price maintenance coupled with the provision of new methods to enable individuals to secure the maintenance of the prices which they may choose to fix.

(e) The formation of a smaller and more competent Monopolies Commission for dealing with matters inappropriate for refer-

ence to the new Court.

The majority of the Monopolies Commission concluded that the six categories of agreements referred to them affected the public interest adversely and recommended that, subject to a few exceptions, all should subject to a few exceptions, an should be prohibited (see C. & D., July 1, 1955, p.1). The minority, however, recommended that all the practices reported on should be compulsorily registered but should be prohibited only if after individual investigation they were found to be against the public interest. The Government's proposals go considerably beyond either set of recommendations. In the first place, the Bill goes further in that it applies to all the known restrictive practices affecting the production, processing and supply of goods in the United Kingdom, including common prices and level tendering and not just the six broad categories of restrictive practices examined by the Commission. Secondly, the proposals go further than the minority because, although the practices are not to be prohibited outright, without a judicial investigation, the onus of showing that they are in the public interest rests with those who wish to continue them.

(i) REGISTRATION: The Bill provides (Clause 5) for the registration of an extensive range of restrictive agreements and arrangements (price market-sharing and agreements for exclusive dealing) between two or more persons engaged in the production, processing and supply of goods in the United Kingdom. (Services and labour are excluded (clause 6)). The Board of Trade have power to determine the date at which the various classes of agreements are to be subject to registration and the order in which cases will be taken by the Court (clauses 1 and 7). The Registrar of Restrictive Trading Practices, who will be appointed by the Crown and will not be the servant of the Board of Trade,

will be responsible for maintaining the register and for taking proceedings before the Restrictive Practices Court. The register will be open to public inspection, but it will have a confidential section which will contain agreements relating to legitimate trade secrets, etc., or to matters which, in the opinion of the Board of Trade, it would not be in the public interest to reveal.

Agreements relating exclusively to exports can be subject to registration at the same time as other agreements, but will be registered with the Board of Trade (clause 25). Such agreements will not be made available for public inspection but can be referred to the Monopolies Commission for examina-

tion and report.

(ii) THE RESTRICTIVE PRAC-TICES COURT. This will have the status and powers of the High Court. The Bill will provide that the Court may sit in three divisions, each consisting of a High Court judge who will preside and two lay members with knowledge of or experience in industry, commerce or public affairs. The judgment of the Court will be delivered by the President, the decision being by a majority of the whole Court or by a majority of the members sitting. The decision of the presiding judge will prevail on a point of law. The Court will find the practice referred to it contrary to the public interest, unless the parties can satisfy the Court that the restriction does some goodor prevents some harm-in ways specified in the Bill. The grounds on which it can be pleaded that the agreement is justified includes:

(a) that the restriction is reasonably necessary for the protection of

the public;

(b) that the removal of the restriction would deny to the public other specific and substantial benefits;

(c) that the restriction is reasonably necessary as a defence against a large firm in the same trade which is itself resorting to restrictive practices;
(d) that the restriction is reasonably

necessary to enable the parties to negotiate fair terms with persons controlling a preponderant part of the trade;

(e) that the restriction is an essential part of a certified redundancy

scheme;

(f) that the removal of the restriction would be likely to have a serious and persistent adverse effect on unemployment in an area, or would be likely to cause a "substantial" reduction in a "substantial" reduction in earnings of the export trade of the United Kingdom;

that the restriction is reasonably required for the maintenance of another restriction which has been found not to be contrary

to the public interest.

(iii) MONOPOLIES COMMISSION. The 1948 Act will be amended to exclude from the jurisdiction of the

Monopolies Commission those agreements liable to registration and examination by the new Court. The Commission will, however, continue to inquire into single-firm monopolies and into agreements relating wholly to exports, where such matters are referred to them by the Board of Trade.

(iv) ENFORCEMENT OF RESALE PRICES. Collective enforcement of resale prices becomes unlawful, and persons practising it will be liable to civil proceedings. Instead of collective enforcement, individual manufacturers of branded and other goods (and any other traders, c.g., importers and firsthand wholesalers who fix resale prices) are to be given powers, by making the price run with the goods, to cnable them to bring proceedings against traders who knowingly infringe resale price conditions, even if there is no contractual relationship (clause 20).

A number of trade organisations have commented on the Bill:-

FEDERATION OF BRITISH INDUSTRIES: The Bill will get general support from industry so far as it is based on the principle that each case must be judged in the light of its own merits or defects but there will be resentment that the procedure involves an industry facing the court under the presumption that it is acting against the public interest unless it proves the contrary.

FAIR PRICES DEFENCE COMMITTEE (representing, among other organisations, the National Pharmaceutical Union and the Proprietary Articles Trade Association): Mr. H. E. Chapman (chairman) that the P.A.T.A., the National Pharmaceutical Union and the Committee naturally view with concern the proposal to prohibit the collective enforcement of resale price maintenance and express surprise that the Government, having accepted price maintenance as a desirable principle, proposes to ban what the P.A.T.A. and the other organisations regarded as the most effective method of enforcing it. It is too early to assess the value of the proposed alternative—taking pricecutters to the courts. Sections 19 and 20 are being carefully examined by the legal advisers of the P.A.T.A., N.P.U. and other organisations affected.

BRANCH MEETINGS

Committee's Chairman on "Educa-tion".—In an address on "Pharmaceu-tical Education" to members of the Edinburgh and South-eastern Scottish Branch of the Pharmaccutical Society recently, Mr. C. W. Maplethorpe (chairman of the Education Committee) pointed out that compulsory attendance at recognised institutions was not laid down as an essential of the pharmacist's training until after the 1914-18 war. Mr. D. Craig asked whether it would not be possible to divide the final examination, certain subjects being taken at the end of the first year, and whether candidates could not be examined in referred subjects in March and September, when the Intermediate examinations were still being held. The speaker replied that there were administrative difficulties; the examiners considered referred candidates required six months to revise.

CLAIM LODGED FOR INCREASED REMUNERATION

Pharmaceutical Committees' Militant Decision

REPRESENTATIVES of Pharmaceutical Committees, meeting in London on February 15, decided (1) to press a claim before Committee A of the Pharmaceutical Whitley Council for an increase of 25 per cent in chemist-contractors' gross remuneration (oncost and dispensing fee); and (2) to refuse to co-operate with the Ministry of Health in its proposed inquiry into Drug Tariff prices until the Ministry shows that it is prepared to deal equitably with the economic interests of contractor chemists. It was also announced to the Conference that a claim for a container allowance of 1.75d. had been submitted to the Pharmaceutical Whitley Council. A request had been made to the management side of the Whitley Council to evolve a formula that would allow for changes in the allowance as the costs of containers varied.

The Ministry had told the Central (Chemist-Contractors) N.H.S. mittee that it was not satisfied that all Drug Tariff prices were the prices at which contractors bought, and had sought to check on chemists' buying prices by obtaining actual selling prices from manufacturers and wholesalers through the Association of the British Pharmaceutical Industry. A.B.P.I. had declined to help. In consequence the Ministry now wanted to obtain the information by direct inquiry to a representative selection of chemist-contractors. The Ministry would not use the information collected for the purpose of adjusting Drug Tariff prices, but only to decide whether a more extensive inquiry was necessary.

Before agreeing to co-operate in the survey, the Central N.H.S. Committee had asked the Ministry for a written assurance that the proposed inquiry would not hold up a settlement of the main remuneration inquiry. That condition the Ministry had, on February 13, refused to accept. It had said that, before agreeing to any increase in the dispensing fee or oncost allowance, the management side of the Pharmaceutical Whitley Council would obviously require to have information about actual costs and would not be content to rely on the Drug Tariff

figures.

MR. H. NOBLE (secretary, National Pharmaceutical Union), pointed out that, if the Ministry did not back down from that position, then the negotiations on remuneration would come to a full stop; and no settlement would be possible unless through (a) Parliament, (b) an application to the Minister, or (c) sanctions. There would be "open war" with the Ministry, a position never previously reached.

Arising out of the Ministry's attitude to the Drug Tariff inquiry, six resolutions were put before the Conference and carried.

The first amounted to a declaration that the Ministry clearly intended to use any pretext to delay a settlement

of negotiations on Pharmaceutical Services remuneration; the second stated that the conference refused to consider any co-operation with the Ministry of Health in its proposed inquiry into Drug Tariff prices until the Ministry took action to show that it was prepared to deal equitably with the e c o n o m i c interests of contractor chemists [an amendment to cut short that resolution after the word "prices" was lost]; and the third, that in the event of the Ministry of Health proceeding with its proposed inquiry without the co-operation of the Central N.H.S. Committee, contractors should be advised to refuse to participate in the inquiry. The fourth resolution stated "that a claim for an increase of 25 per cent in gross remuneration (oncost and dispensing fee), back-dated to January 1, 1954, and to cover the period to December 31, 1955, should be submitted forthwith to the management side of Committee A of the Pharmaceutical Whitley Council, and that an early meeting of the appropriate committee should be sought." Resolution five pressed for the management side of Committee A of the Pharmaceutical Whitley Council to be informed that a fairth and that a fairth and the council to be informed that a fairth and the council to be informed that a fairth and the council to be informed that a fairth and the council to be informed that a fairth and that and th informed that a further claim, to apply from January 1, 1956, would be lodged as soon as up-to-date facts on current overhead expenses had been established by general inquiry or, if necessary, by inquiries made on behalf of the Central N.H.S. Committee. The sixth resolution stated that, in the event of no progress being made towards a settlement of the remuneration claims, the conference of Pharmaceutical Committee representatives should be reconvened as soon as practicable to consider action to be taken to secure from the Ministry the equitable treatment which patient and honest negotiation from the contractors' side had so far failed to secure.

Introducing the discussion on the inquiry into Drug Tariff prices, MR. GRAHAM said that it had been the Committee's intention to persuade the meeting to agree to the inquiry if certain safeguards were given in writing, but the Ministry's rejection of the Committee's terms had been an "atom bomb" to the Committee. The Drug Tariff inquiry could take two years to complete. The Committee recommended that contractors should have nothing to do with it, and had prepared certain resolutions [reported]

above].

MR. NOBLE said that the background was that the Central Committee had always tried to be honest and play fair with the Ministry. It had gone into the dispensing costs inquiry with the conference's blessing, although that might have been somewhat mixed. It had also negotiated on other matters such as basic backs and adjustments of Drug Tariff prices for drugs and galenicals, which affected remuneration. The Public Accounts Committee had been restive about Drug Tariff prices. The Ministry had approached the

Association of Pharmaceutical Industry but had found "nothing doing". It had then approached the Central Committee, and it first discussed the matter about July 1955. Verbal assurances were given that there was no connection between the Drug Tariff inquiry and the main remuneration inquiry. He believed that that was what was intended by the Ministry at that time Now there had been an obvious change in heart. He did not think that they had been purposely misleading, but the report of the joint accountants had been published early in January and wriggle how it might, the Ministry could not dodge the fact that ar increase in remuneration was indicated in the report. Someone had therefore said that the report must be attacked on one of its basic assumptions.

MR. E. A. TOMBLIN, Leicestershire and Rutland, said that he was surprised that the Central Committee had not rejected the Drug Tariff inquiry in the first instance. He was glad that they had at last seen the light. He askew why the Government should have the benefit of "good buying and good business". Where there was a Whitley Council and no agreement, the dispute could be taken to the Industrial Court with the agreement of both sides, or to the Industrial Disputes Tribunal

unilaterally.

MR. NOBLE said that the arbitration arrangements under Whitleyism did not apply to contractors, but only to employees. The Central Committee could do nothing through the Whitley machine unless the Ministry agreed. If the Ministry reached a settlement on the dispensing costs inquiry, and then asked for a Drug Tariff costs inquiry the Central Committee would consider that not to co-operate would be illadvised. He hoped that it could be shown that the chemists did not make any hidden profit, but nevertheless the comptroller and auditor general, the Public Accounts Committee, and he himself as a taxpayer regarded Drug Tariff prices as a matter of concern and to pretend otherwise would not be very sensible.

Before resolution 4 was put to the meeting, the percentage increase to ask for had to be decided by conference. MR. GRAHAM pointed out that the report of the joint inquiry into N.H.S. dispensing costs showed that the gross profit per prescription, made up of oncost and dispensing fee, was 19.765d. while the total expenses, apart from the cost of ingredients on a Drug Tariff basis and the cost of containers at 1.25d. per prescription, were 18.622d. The excess of gross profit over expenses was therefore 1.143d. per prescription. The resolution meant that the percentage that the conference called for would be on the figure of 19.765d.

MR. C. W. HOBSON, Sheffield, asked what the percentage would be to being Enclick about to the

MR. C. W. HOBSON, Sheffield asked what the percentage would be to bring English chemists up to the Scottish level. MR NOBLE said that superficially the balance of receipts over payments was in Scotland 3.33d.

but in building up that figure the Scottish chemists had included certain items of expense not included in the English figures, e.g., interest on capital and depreciation. On the English basis 3.33d. would have been substantially more, also the basis of ingredient payments were not in all respects comparable with the English and Welsh system. It would not help to try to come to parity with Scotland for there were no fixed Scottish figures comparable with the English.

After considerable discussion of what percentage increase should be asked for, the guidance of the platform was requested and MR. NOBLE said that the conference should ask for a figure that it believed in and that could be

defended as reasonable.

MR. E. E. WEEKS, Isle of Wight, asked for an assurance that the Company chemists would maintain a united front with the private chemists.

MR D. E. SPARSHOTT, at the invitation of Mr. Noble, said that the company chemists had always worked with the private chemists to get better remuneration and terms and he could see no reason why they should not continue to do so.

The conference finally agreed to demand an increase of 25 per cent as

stated above.

LEADERS

Goaded Once too Often

CHEMIST-CONTRACTORS have not had long to wait to see whether the new Minister of Health would improve his Department's sense of fairness in its dealings with chemist - contractors. He has failed to do so, and if he values in any degree the co-operation and goodwill of his chemist-contractors he will quickly investigate the reasons behind the militant action that the representatives of Local Pharmaceutical Committees resorted to at their Conference in London on February 15 (p.172).

The Central N.H.S. (Chemist-Contractors) Committee has, in all the long-drawn-out negotiations with the Ministry, shown a statesmanlike forbearance, and even now it has decided against a flat refusal to co-operate at any time in a Drug Tariff costs inquiry. Rightly it takes the view that such an inquiry is very much the Ministry's concern; but rightly, too, it is adamant that the new inquiry must not hold up a settlement of the

main remuneration inquiry.

When, therefore, a committee with such a record advises action of the nature decided upon by the Conference of Pharmaceutical Committee representatives, the advice carries the greater weight, for it must be seen to have been given reluctantly and after strong provocation. The Committee recognises that, if the Ministry does not retract, the situation will be grave, and a further conference will require to be called.

The Pharmaceutical Whitley Council Committee A is something of a misnomer, for it is not a true Whitley Council, and there is no recognised authority to whom either or both sides of the Committee can automatically

appeal should negotiations reach a stalemate.

However perilous may be the seas upon which the Conference launched the Central N.H.S. Committee last week, the alternative had the appearance of being worse: for it was the threat of being swamped in a sea of bad faith.

A Slow and Costly Alternative

ONE of the ironic turns of fate is that, in a week of important events, a dispute in the printing industry compels us to keep news and comment down to the bare bones or less. Of the Restrictive Practices Bill (p.169) we can therefore deal with but one aspect: collective price maintenance. The Bill provides, among other things, an unsatisfactory plan for individual action against the offender through the courts. The suggested procedure has already been tried in the United States, where long waiting lists of pending cases are the experience.

The National Pharmaceutical Union is urging its local secretaries to put the case to their local Member of Parliament. Too often in the past the plea of small traders has not been heard. There are always some who would welcome the disappearance of the "small man", failing to realise that that would ultimately accentuate the dangers of monopoly by advancing the large and wealthy trading concerns. We hope that all pharmacists who wish the sixty years' work of the Proprietary Articles Trade Association to survive will lobby their members immediately.

3.33d. Explained At Last?

THE mysterious 3.33d. margin of the Scottish chemists is now paralleled by the 1.143d. of their English colleagues. And the Conference of Local Pharmaceutical Committees on February 15 indicated how English chemists interpret their figure. It is regarded by them as a legitimate net profit on turnover. It must be noted that the English and Scottish figures are not directly comparable. But for once the English chemists are in advance of their Scottish colleagues. They have not only claimed the sum as theirs, but have demanded that it should be increased.

TOPICAL REFLECTIONS

By Xrayser

Flavouring Agents

The interesting address on essential oils, given at the January evening meeting in London, illustrated the scientific application of those substances in the flavouring of medicines. The lecturer, Mr. G. R. A. Short, also referred to their action as stimulants of the appetite and as carminatives. There has been in recent years a more studied approach to the question of the "harmonising" of flavouring agents. In the seventeenth century Kunkel did valuable work in the distillation of oils, though the aromatic principles of the crude drugs and spices had been realised centuries earlier. Our older pharmacopæias abound in recipes which made use of that knowledge, as for example in compound spirit of

balm, which was a maceration in brandy of balm, lemon peel, nutmegs, caraway seeds, cloves, cinnamon and angelica root. It is not surprising to read that the mixture was considered a strengthener of the stomach and a bracer of the nerves, though the latter virtue might have been apparent on ingestion of the menstruum alone. The older method partook of the blunder-buss, whereas today there is knowledge of the most suitable masking for particular types of substance, what is the distinction between flavour and taste? An old herbal says of caraway: "Spirits draw a tincture that has the taste, but not a very strong flavour; and water extracts a tincture that has a strong flavour and but a weak taste." Our forefathers exhibited a prejudice in favour of the whole plant. The herbalist mentioned says that oil of peppermint was frequently mixed with water and passed off for the true distilled peppermint water, but the former was more pungent and heating, and had less of the virtues of the plant.

Reminiscence

A recent reference in this column to the hours and quaint customs of the '90's has brought a reminiscent letter from a correspondent in Salisbury, Southern Rhodesia. Mr. Edward Watson recalls his apprentice days in Sunderland before the turn of the century. He writes: "In those days Sunderland was, as now, a famous football centre, and I distinctly remember a customer coming in at 10.15 p.m. one Saturday. He apologised, saying that he had been to the football match, then had something to eat, then went to a boxing match, and at the last moment, just a quarter of an hour before his train went to one of the outlying townships, brought in a prescription." After such an afternoon and evening of excitement the poor fellow may have been in need of a sedative. The quality of mercy is not strained . . .

CORRESPONDENCE Profit Margins

SIR,—There is a growing tendency for manufacturers to keep the cost of new products down to the public at the expense of the retailer. In view of chemist retailers' cost having risen probably more in proportion than most other retailers', the tendency is most dangerous. It is unfortunate that many chemists, owing to pressure of work and shortage of staff, scarcely bother to look into the question of costs, but simply hope for the best.

An American company, well-known in the washing powder business, is launching a new toothpaste on the market and is indulging in the usual tactics of offering special introductory terms and free stock to gain a place on the already overcrowded shelves of chemists' shops. If any reader is tempted to buy, let him first examine the normal buying terms, and compare them with those of established toothpastes. He will find that, right through the scale from small to large quantities the margins of profit are cut appreci-

ably below those of the established and comparable products. Wholesalers are no doubt getting their full margin of profit, because these days they refuse to handle otherwise. Here is an oppor-tunity for retailers themselves to withstand a cut in their earnings. Let us refuse the bait of introductory terms and throw out the line from the start unless the situation is changed.

Harpenden JOHN S. MILLS

Forearmed Against Poisoning

SIR,-I am most grateful to you for publishing the letter which I sent to you about the antidote to any poison. (C. & D., February 4, p. 117). If I were a millionaire, I would have the powder prepared, packed and distributed to every home in the British Isles. To a hospital pharmacist that is out of the question. It may be of interest to you to know that I had occasion to use the powder shortly after I had prepared the first batch. About a year ago my father-in-law rang up late at night to say that an old lady who lives with them had wakened up after her usual sleeping capsules and had drunk 2 oz. of pure oil of wintergreen in mistake for a bottle of soda water; what should he do? Fortunately they had a bottle of the antidote powder and I told him to give her a tablespoonful of it in a glassful of milk. We live only $\frac{1}{2}$ mile away, so I arrived there about 15 minutes later to see how she was. She had diarrhœa, had vomited, and complained of a burning pain in her stomach. I gave her another dose of the powder in plenty of milk. To-day she is as well as she had been before the incident. When one remembers that 1 oz. of methyl salicylas is usually fatal and that this old lady is nearly eighty years of age, I think one must give some credit to the antidote powder. Belfast J. A. STRAHAN

Photo Dealers Beware

SIR,-We should like to advise you that a gentleman calling himself R. Statom, giving the address of 19 Lupus Street, London, S.W.1, has obtained a Grundig tape recorder model 820/D on false pretences, paying by cheque on a stolen cheque book drawn on Barclays Bank, Weybridge. We understand that he "specialises" in this type of tape-recorder "business".

Maidstone B. PETTITT

TRADE NOTES

James L. Hatrick & Co., Ltd. Britton Street, London, E.C.1, closed for stocktaking on March 1

Pressure filling machinery installed by Secto Co., Ltd., Shaw Street, Blackburn, is speeding up output of Secto aerosols.

Riddell Products Ltd., 10 Dunbridge Street, London, E.2, are now marketing Riddovydrin suppositories, tablets and ointment in addition to inhalent.

Form guaranteeing to chemists not registered for purchase tax full rebate of any reduced or remitted tax on goods purchased between February 1 and Budget Day is being sent to all chemists by Don S. Momand Ltd., 58 Albany Street, London, N.W.1.

Luft-Tangee (London) Ltd., have appointed Thos. Christy & Co., Ltd., 152 North Lane, Aldershot, Hants, United Kingdom distributors for Tangee products.

Pfizer Ltd., Folkestone, have appointed Kingsley & Keith Ltd., Queen's House, 8 Queen Street, London, E.C.4, the United Kingdom distributors for their range of industrial chemicals.

A new product, Lyptaire, in 12-oz. container, for spraying places where a highly scented perfume is not desirable,

has been launched by London Soap and Chemical Co., Ltd., Richardson Street, London, S.E.1.

All Prodexin dispensing packs dispatched by C. L. Bencard Ltd., Minerva Road, London, N.W.10, now comprise twenty-four sealed, foil-wrapped rolls of ten tablets each. Price is unchanged.

Prices of Evanol "new brown No. 18" grey-hair brightener are: 1-oz. 3s. 2d., 2-oz. 5s. 6d. and not as given in an announcement by the maufacturers, Evanol Ltd., Highbury, London, N.5, in the February 11 issue of the

Pharmaceutical Specialities (May & Baker) Ltd., Dagenham, have intro-duced Diaginol brand sodium acetri-zoate in new 25 per cent solution for use in cerebral angiography. Packs are ampoules of 20 c.c. and boxes of ten 20 c.c. ampoules.

Smith & Nephew Ltd., Welwyn Garden City, Herts, announce purchase tax guarantee for Nivea products. Guarantee safeguards retailers' profits and protects from possible losses if tax is reduced on any Nivea line now bearing tax at 90 per cent and bought direct between February 1 and Budget date.

Biorex Laboratories Ltd., 47 Exmouth Street, London, E.C.1, have turned over from pilot-scale to full-scale production of Biosone glycyrrhetinic acid. They can supply to chemists for supply on EC10 prescriptions Biosone G.A. ointment containing 2 per cent and Biosone G.A. lotion containing 1 per cent of glycyrrhetinic acid.

Benefax and GF4 are now part of Genatosan range of products and name Hepergy replaces Kylon GF4. Both are tablets with biologically tested liver concentrate. to be marketed as an ethical product. Campaign to doctors commenced on February 13. Supplies are obtainable from wholesalers or direct from Genatosan Ltd., Loughborough, Leics.

All products of New Hygiene Ltd., 266 Holloway Road, London, N.7, are restyled and issued under general trade mark Scentinel. Items include Scentinel Quiff air-freshener home-protection set (filled polythene spray bottle and refill); and Swish plastic fitting and chemical block to disinfect lavatory pan.

To mark sixtieth anniversary of first motion-picture film show held in Britain, Kodak Ltd., are holding an exhibition, "Sixty Years of Cinematography", at Kodak Gallery, 184 Regent Street, London, W.1, and later at Kodak House, Kingsway, London, W.C.2. The exhibition was opened by Mr. E. E. Blake (a director and past chairman of Kodak Ltd.), on Februar



Pack and display card for Savlon antisepti (Imperial Chemical (Pharmaceuticals) Ltd. Wilmslow, Ches.).

Menley & James Ltd., Coldharbou Lane, London, S.E.5, have introduced Mandelamine Hafgrams, tablets con taining 0.5 gm. Mandelamine (methe namine mandelate) to facilitate dosag of that urinary antiseptic. Origina 0.25 gm. tablets of Mandelamine remain available.

In Lucozade national slogan com petition, first prize £100, second priz £50 and twenty £2 consolation ar offered to chemists in each of fou districts. Best entry in country win £100 extra, and there is an extra £5 prize for manager or proprietor o winning shop in each district if it ha a Lucozade display when the represen tative calls with prize cheque. Entrie should be posted to Lucozade contest P.O. Box 27, Beecham House, Grea West Road, Brentford, Middlesex.

After test distributions in severa towns, Thomas Hedley & Co., Ltd Newcastle-on-Tyne, a re introducin throughout the East Midlands, East and Control of the South-east England, Gleem toothpasted described as having blend of cleaning agents found in no other toothpaste

Thos. Christy & Co., Ltd., Aldershot are no longer acting as distributors to chemists of Omniped products after th end of February. Orders should be sent direct to International Foo Appliances, Ltd., 92 Baker Street London, W.1.

Appreciated

THE C. & D. continues to be just tha little bit better than its contemporarie and I consider the savings effected a a result of your efforts in the matter o the Autumn Budget have more that paid my subscription to your journa for the next five years.—H. Dewing. THANKS very much for the reprints o your Guide to New Medicaments. The will do ideally for the type of inde: I have in mind.—P.V.C.

PHARMACEUTICAL SOCIETY OF NORTHERN IRELAND

THE board of examiners' report was presented at a meeting of the Council of the Pharmaceutical Society of Northern Ireland held in Belfast on February 17. In theoretical pharmaceutics and forensic pharmacy in the December 1955 Part II avaginations December 1955 Part II examinations most candidates who obtained a pass in pharmaceutics did so with marks to spare, and a few candidates were "appallingly ignorant" of doses of some potent drugs. In the practical, "candidates should realise the necessity of planning their work so as to complete all preparations in the time. Some preparations requiring thirty minutes' sterilisation were commenced during the last half hour." In pharmacognosy, the general standard was not so high as in the previous examination. Many candidates gave information not asked for and omitted or gave only scrappy answers to points specifically mentioned in the question.

Results in chemistry did not disclose the same number of really good candidates as in June 1955. Generally weakness in practical could be equated to weakness in theory. Questions on organic chemistry were better answered than the others, but disappointing results were returned for questions involving oils and changes in compositions of the common pharmaceutical. tion of common pharmaceutical materials. In the practical, only a few entrants could be described as very bad. The main criticism was of slowness and reluctance to reach a definite conclusion. Results in physiology were of a satisfactory standard.

In preliminary chemistry, December marks compared unfavourably with those in June, with few papers of outstanding quality. Many candidates "hovered" round the pass mark, some because good theory was accompanied by bad practical. Theory questions having a practical background yielded the poorest results. In the practical examination the main cause of failure was carelessness in calculations and time wasted in trying to prove the presence of radicals already proved absent. Recent general improvement in the standard in physics was just about maintained but, with a majority of "repeats", the percentage of passes was still low. In theoretical zoology few candidates could express themselves with fluency or clarity. Spelling was frighteningly poor. Theoretical botany answers still showed a lack of understanding of underlying principles. Too much reliance was placed upon memorising. Spelling and grammar were poor, the spelling of botanical terms often atrocious.

IHE SECRETARY (Mr. W. Gorman) reported that Mr. John McGregor and thanked the Council for its message of sympathy.

An application from the Ulster Chemists' Association to use the Society's hall on March 14 was granted on the motion of MR. W. H. BOYD, seconded by MR. W. P. EWART. The Ministry of Home Affairs wrote Ipproving the board of examiners for 1956.

The Council authorised the secretary to accept an application from Mr. R. G. Chesney for registration as a pharmaceutical chemist in Northern Ireland; Mr. Chesney holds the qualification of the Pharmacy Board of South Australia.

A letter from the Associates' Section, Ulster Chemists' Association, expressed dissatisfaction that students who had completed the required number of years and had taken Final Part I in pharmacy were not permitted to take forensic pharmacy until the results of the Final Part I were known. That caused six months' delay. The Council was asked to agree to such students sitting for forensic whether or not the results of the Final Part I were known.

The Finance Committee's report recommended that £20 should be granted to the Society of Pharmaceutical Students towards an Easter tour of manufacturing houses in the London area; it was adopted.

The Ministry of Home Affairs wrote that authority had been restored to Mrs. Muriel Stuart Alford (née McClay), M.R.C.V.S., 490 Antrim Road, Belfast, under the Dangerous Drugs Regulations, 1938.

Mr. C. E. Moss replaces Mr. Hugh Crossin on the General Purposes and House Committees.

DEATHS

ANDERSON.—On January 14, Mrs. Florence Haddow Anderson, M.P.S., 62 The Drive, Roundhay, Leeds, 8, aged forty-nine.

BLAKE.—On February 7, Mr. William Clark Blake, M.P.S., 13 Green Street, Strathaven, Lanarks. Mr. Blake qualified in 1899.

BROOKES.—At Tansley, Derbys, recently, Mr. John Humphrey Brookes, aged eighty-six. Mr. Brookes qualified as a chemist and druggist in 1893.

COOK.—Suddenly, on February 12. Mr. James Cook, M.P.S., Longholm, Bracondale, Norwich, aged seventy-four. Mr. Cook had been in business at 46 St. Stephen's Street, Norwich, since 1912. He is survived by his widow and a son (Mr. James F. J. Cook, M.P.S.), who is carrying on the business. Mr. H. P. Whiteside, F.P.S. writes: The passing of Jimmy Cook creates a tremendous gap in the pharmaceutical circles of Norwich. He represented his colleagues on the Norwich Insurance Committee and as chairman of the local Pharmaceutical Committee, 1934-48. From 1948 to 1951 he was a member of the Norwich Executive Council and Local Pharmaceutical Committee. He had been chairman of the Pharmaceutical Society's Branch. His advice and help was always freely given and his sense of humour widely known and appreciated.

COOPER.—On January 11, Mr. Astley Cooper, M.P.S., 87 Upper Brockley Road, London, S.E.4. Mr. Cooper qualified in 1902.

EDWARDS.—On February 5, Mr. Evan D. Edwards, M.P.S., 87 Pont-

canna Street, Cardiff. Mr. Edwards qualified in 1896.

EYMER.—On February 11, Mr. John Eymer, M.P.S., 10 Hawthorn Crescent, Hawthorn, Pontypridd, Glam, aged seventy-two. Mr. Eymer was a former secretary of Staffordshire Pharmaceutical Committee.

HAMSON.—On January 20, Mr. Stretton Wardle Macfarlane Hamson, M.P.S., 48 Railway Road, King's Lynn, Norfolk. Mr. Hamson qualified in 1909.

HARROD.—On January 28, Mr. Charles Edward Harrod, M.P.S., 207 New King's Road, London, S.W.6, aged seventy-seven.

JESSOP.—Recently, Mr. Charles Jessop, M.P.S., 8 North Marie Road, Scarborough, Yorks, aged forty-six. Mr. Jessop had been in business on

Mr. Jessop had been in business on his own account at Scarborough for the past two years. He was a member of the committee of the Scarborough Branch of the Pharmaceutical Society. He is survived by his widow and two children.

MOFFAT.—On February 2, Mr. George Alexander Moffat, M.P.S., 160 Derby Lane, Stoneycroft, Liverpool, 13, aged seventy-four.

ROBSON.—On January 30, Mr. Robert Thornton Robson, M.P.S., 53 Oakfield Road, Lobley Hill, Gateshead, co. Durham. Mr. Robson qualified in 1921.

TEMPLE.—On February 1, Mr. Frederick William Temple, M.P.S., 38 Meads Street, Eastbourne, Sussex, aged eighty-one.

THOMAS.—On January 30, Mr. William Henry Thomas, M.P.S., The Nook, Rushy Lane, Saundersfoot, Pembrokes, aged eighty-one.

THURGAR.—At Kettering General Hospital, Cransley Hall, Kettering, Mr. Harry Dundonald Thurgar, aged fifty-five. Mr. Thurgar was managing director of Thurgar Bolle (Successors), Ltd., Kettering.

TUTE.—In a hospital at Salisbury on January 27, Mr. James Scott Tute, Salisbury, formerly of 19 Wood Street, Swindon, aged eighty-six. Mr. Tute qualified as a chemist and druggist in 1896.

MARRIAGE

CALLAGHAN - McCANN. — At Cushendun, co. Antrim, on February 7, John J. Callaghan, M.P.S.I., Cushendall, co. Antrim, to Sheelagh McCann, Ardclinis, Ballymena, co. Antrim.

NEW COMPANIES

C. CRUICKSHANK LTD.—Registered in Edinburgh. Capital £20,000. To acquire the business of Charles Cruickshank, M.P.S., Clydebank. Directors: C. Cruickshank and W. J. Hornbook, 11 Dumbarton Road, Clydebank, Dumbartonshire.

AYNSOME LABORATORIES (DUBLIN) LTD.—Registered in Dublin. Capital £5,000. To carry on the business of analytical and consulting chemists, etc. Subscribers: James Maybury, 20 Shanowen Drive, Santry. Dublin, and Mary Sheeny. The first directors are not named.

TRADE REPORT

LONDON, FEBRUARY 21: Business in crude drugs and essential oils appeared patchy, with some quarters describing trade as quiet and others as brisker. The latter were in the minority and, except for items in short supply, prices inclined to ease. There were no offers of Cape aloes for shipment, but limited quantities of newcrop buchu were offered at 6s. per lb., c.i.f. Portuguese ergot continued its downward trend, with a further threepence off the lb. rate. In aromatic seeds, fenugreek was firmer. Styrax is almost unobtainable on spot; beeswax continues to advance. Ipecacuanha was weaker, with more pressure to sell at origin. Gentian has become scarce on the spot; holders now ask up to 147s. 6d. per cwt., against 130s. a week ago. Myrrh is in a similar tight position.

In essential oils, there was improved activity in Brazilian peppermint for shipment; Chinese was neglected. Anise was easier, lcmongrass firmer for shipment and petitgrain for spot supplies.

Recent severe weather in France is estimated to have destroyed 4 million olive trees, and importers are rationing out depleted stocks to regular customers. CASTOR OIL is £5 per ton dearer.

Easier prices for mercury have caused manufacturers of mercurials to lower major items by 1s. per kilo.

NEW YORK: Vanilla beans were reduced, bringing Bourbons to \$4.86 per lb. (down 80 cents). Lower per lb. were gum acacia, amber sorts, at 18 cents (down $\frac{1}{2}$ cent); and gum asafœtida at 30 cents (down 2 cents). Canada balsam is easier at \$28 per gall. (down \$2). Chenopodium oil advanced 10 cents to \$3.35 a lb., but sandalwood declined 40 cents to \$16.10 and rectified clove leaf 10 cents to \$1.90.

Pharmaceutical Chemicals

HYDROCYANIC ACID.—Dilute B.P.C. is from 1s. 5d. to 2s. per lb., as to quantity; Schceles is from 1s. 9d. to 2s. 4d.

MERCURY DERIVATIVES.—(Per kilo). AMMONIATED, B.P. lump or powder, 63s.; PERCHLORIDE, B.P., powder, 55s. 9d. (lump, 56s. 3d.); SUBCHLORIDE, B.P., 65s.; OXIDES, 69s. 6d.

Crude Drugs

BUCHU.—Limited quantities onew-crop rounds at 6s. per lb., c.i.f. CHILLIES.-Mombasa, spot 340s. per cwt.

ERGOT.—Portuguese 9s. 9d. lb. spot; forward 9s. c.i.f.

GINGER.—African, 220s. cwt. spot and 195s. c.i.f. Jamaican, 500s. nominal spot, and 405s. c.i.f.

IPECACUANHA.—Nicaraguan, 56s. lb., c.i.f., 64s. spot. Colombian, 53s. spot, and 48s. 6d. c.i.f. Matto Grosso, 57s. 6d. spot, and 50s. c.i.f. GENTIAN.—Very scarce. 147s. 6d.

per cwt. asked for spot. No shipment offers.

MENTHOL.—Chinese, 44s. bond and c.i.f. Brazilian, 43s. 6d., duty paid; 40s. c.i.f.

MERCURY.-Per flask (76-lb.) £87 nominal.

MYRRH.—Spot cleared. High prices asked from origin.
PEPPER.—Black Sarawak 2s. lb.;

shipment, 1s. 11½d., c.i.f. SHELLAC.—F.O.T.N. 330s. per cwt.; F.O. No. 1, 360s.; fine orange, 375s to 435s.

Essential and Expressed Oils

ANISE.—Chinese, 1/s. 6d. lb., spot;

16s. 9d., c.i.f. CASTOR.—Minimum 2-ton lots of pharmaceutical quality, £144 per ton, naked ex mill.

CITRONELLA.—Ceylon, 6s. 1½d. per lb. spot; shipment, 6s., c.i.f. rormosa, spot 14s. 3d. in bond; shipment, 14s., c.i.f.
LEMONGRASS.—Spot, 13s. 6d., 1b.

spot; 13s. 3d., c.i.f.
OLIVE.—Scarce, Spot nominally

28s. 6d. per gall.
PEPPERMINT.—Arvensis: Chinese, 32s. per lb. spot, and c.i.f. Brazilian, 27s. spot and 24s. 6d., c.i.f. PALMAROSA.—East Indian, 60s.

spot; 55s., c.i.f.
PETITGRAIN.—Paraguay, spo 25s. 3d. to 26s. 9d. lb. as to brand. spot,

WEEKLY PRICES

A = Advanced; R = Reduced; I.R.P. =Inclusive Retail Price; *=Tax 30 per cent; **=Tax 60 per cent; **=Tax

90 per cent. EVANS MEDICAL SUPPLIES LTD. Each I.R.P.

Collumina	2	4	3	6 A
E.D.P. (Evans dermal				
powder)*	1	7	2	11 A
Novasorb*	2	6	4	6 A
PARKE, DAVIS & C	OC	LT	D. (from
February 20)	,		,	
Diphtheria—pertussis	pr	0-		
phylactic (W.D.P.	řе			

label and	label)		
3 doses	6	9	R
10-c.c. vial	10	9	R
A. J. WHIT).		
Neftin premi	4 oz. 7	3	R
-	1 lb. 23	6	R
	7 lb. 130	0	R

100

9 0 R

NEW PRODUCTS G.B. FILMSTRIP DIVISION

tablets

Filmstrips:		
"Nigerian Arts and Crafts"	25	- (
"The Coast and Rain		
- Forest"	25	(
"The Savannah and Hot		
Grasslands"	25	- (
THOMAS HEDLEY & CO., LT	D.	
Gleem tooth-paste*	1	10

Trop Arr Time	2
KODAK LTD. Brownie Cresta camera**	48
canvas case	9
Six-20 Brownie model F**	62
canvas case	9

LONDON SOAP AND CHEMICAL CO., LTD. Lyptaire air freshener 12 oz. PHARMACEUTICAL SPECIALITIES

(MAY & BAKER) LTD. Diaginol sodium acetrizoate 8 9 20 c.c. ampoule 10 85 0

TONI COSMETICS LTD. All-new Toni home permanent*** Tip Toni***

MENLEY & JAMES LTD. Mandelamine Doz. 30 Hafgrams* 50 0 Each

500

COMING EVENTS

Monday, February 27
PHARMACEUTICAL SOCIETY, 1
Bloomsbury Square, London, W.C.J
at 7.30 p.m. Dr. Glenn Sonnedecke
(professor of the history of phai
macy, Wisconsin University) o "Structure and Stresses of America

Pharmacy". WESTERN PHARMACISTS' ASSC CIATION, Wembley town hall, a 8 p.m. Elimination debate.

Tuesday, February 28 DARTFORD BRANCH, PHARMA CEUTICAL SOCIETY, Wellcom club, High Street, Dartford, at p.m. Mr. J. N. Hadgraft, F.P. (chief pharmacist, Royal Fre Hospital, London) on "Recer Advances in Pharmacy an Therapeutics".

TEFS-SIDE BRANCH PHARMA

TEES-SIDE BRANCH, PHARMA
CEUTICAL SOCIETY, Clevelan
Scientific and Technical Institution Corporation at 7.30 p.m. Resolutions for Brance and Road, Middlesbrough at 7.30 p.m. Representatives' meeting.

Wednesday, February 29 MERSEYSIDE BRANCH NATIONAL ASSOCIATION O
WOMEN PHARMACISTS, Hot
Victoria, New Brighton, Wallase
Ches., at 7.30 p.m. Annual dinne
PHARMACEUTICAL MASONI NATIONAL

ASSOCIATION, Grand hotel, Mar chester, at 5.45 p.m. Ladies' evenin PORTSMOUTH BRANCH, PHAF MACEUTICAL SOCIETY, Forester hall, Fratton Road, Portsmouth,

7.30 p.m. Crazy night social.

Thursday, March 1

CAMBANCH AND HUNTINGDO PHARMACEUTICA BRANCH, PHARMACEUTICA SOCIETY, The Dorothy cafe, Can bridge, at 7.30 p.m. Annual dinn

and dance. COUNTY DURHAM PHARMACEUTICAL SOCIET Waterloo hotel, Old Elvet, Durha City, at 7.45 p.m. A representation of Pfizer Ltd., on "Antibiotics ar Terramycin'

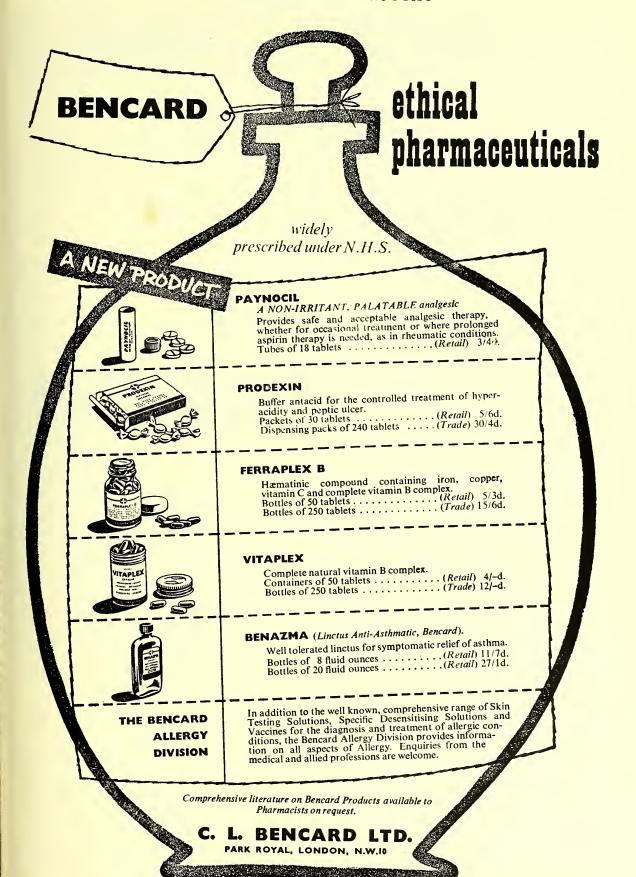
Friday, March 2 BOURNEMOUTH BRANCH, PHAI MACEUTICAL SOCIETY, Gran hotel, Bournemouth, at 7.30 p. Mr. Jan Aron on "Pharmacy

France".

EXETER BRANCH, PHARMACEI TICAL SOCIETY, assembly room South Street, Exeter, at 7.30 p. Film show and resolutions for Branch Representatives' meeting.

MERSEYSIDE BRANCH NATIONAL ASSOCIATION OWOMEN PHARMACISTS Y.W.C.A. lounge. 18 Slater Street Liverpool, at 7.15 p.m. An Ouestions? Questions?

SOUTH-WEST LONDON CHEMIST ASSOCIATION, Lambeth town ha London, S.W.2, at 7 p.m. Mr. F. V Adams (a secretary and the registr of the Pharmaceutical Society) 'The Guillebaud Report".





Baby rattles his spoon for more Boyril Brand **Weaning Food**

Baby James Lynch, of Clark Street, Birmingham, vigorously rattles his spoon to show he wants a second helping of Bovril Brand Weaning Food. And because thousands of mothers (and their babies) want this easy-to-make Weaning Food, money rattles regularly into your cash register.

Bovril Brand Weaning Food is so popular because :-

- 1 From a cube, a purée can be made in one minute.
- 2 The purée is nourishing, bland and easily digested.
- 3 As it is hygienically prepared and there are no 'left-overs', the risk of food infection is reduced.
- 4 It is recommended by doctors and clinics.

Four varieties

MIXED VEGETABLE · SPRING CABBAGE TOMATO CARROT



For full particulars of trade terms please write to: BOVRIL LIMITED, OLD STREET, LONDON, E.C.1

"ZORBO" (REG'D)

Superfine Cotton Wool

This is a very old Trade Mark of ours and a product for many years in use by the Medical Profession and all those requiring a First Class Superfine Cotton Wool, Now packed in attractive white Cartons in various sizes and would be readily acceptable to your more exacting customers.

> Of course this is just one of our Manufactures. We also supply in Cartons all BPC Dressings in Cotton Wool, Lint and Gauze.

Our products are obtainable from Wholesalers, but should you have difficulty a line to us will have prompt attention.

ROBERT BAILEY & SON, LTD.

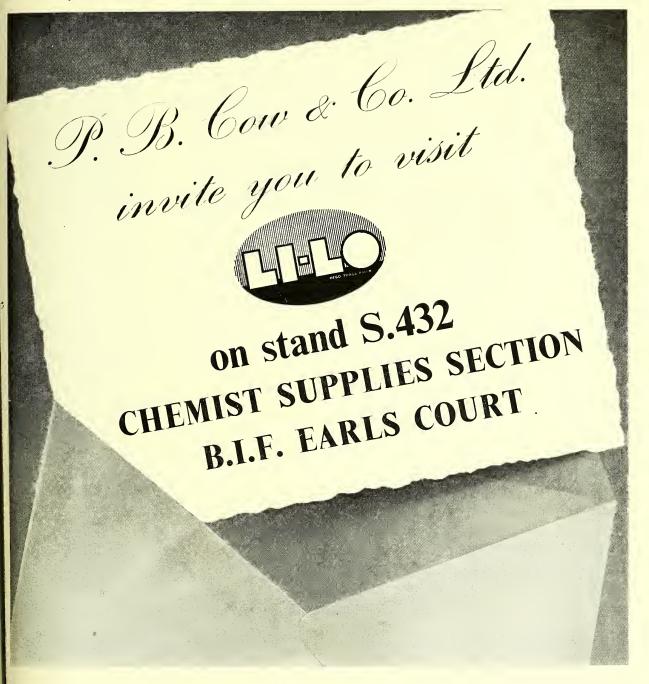
SURGICAL DRESSINGS MANUFACTURERS

DYSART STREET, GREAT MOOR, STOCKPORT

Phone STEPPING HILL 3006/7 Gram: "UNDISPUTED" STOCKPORT

APOLOGY **JEYES** TRADE MARK

Borite Ltd. have recently placed on the market a liquid toilet cleanser and sanitary disinfectant under the title "J.S.". Jeyes' Sanitary Compounds Co. Ltd., who are the proprietors of the well-known Trade Mark JEYES, having complained that this product is likely to cause confusion with their goods sold under their said Trade Mark JEYES, Borite Ltd. hereby give notice that they intend to cease use of the letters "J.S." in connection with their products, and that they apologise to Jeyes' for what has occurred.



See the latest LI-LO hot water bottles, baby pants, rubber sheetings and Sorbo rubber sponges, together with LI-LO household products

See also Stand H.138 (British Toy Fair) for LI-LO air-beds, beach and garden toys.

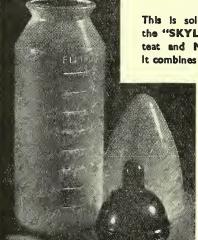
P. B. COW & COMPANY LTD . 12 HAY HILL . BERKELBY SQUARE . LONDON W. I

DUAL PURPOSE FEEDER



SKYLON FEEDING

BOTTLE



This is sold complete with the "SKYLON" brand valve teat and NO-GERM CAP. It combines all the benefits of

a feeding bottle with the advantages of a food measure. Additionally the wide neck permits of easier filling, and the large teat allows the nearest approach to natural feeding.

P.A.T.A.

The new modern lightweight feeding bottle that no mother should be without. Indispensable at all times. Made of Pure Polythene. Safe and

- UNBREAKABLE
- HYGIENIC
- TASTELESS
- ODOURLESS

UNAFFECTED BY FOODSTUFFS All standard teats fit neck. Will keep contents warm longer than any glass bottle



Manufactured by

Obtainable from your usual Wholesaler

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Containerswith all fittings Corrugated pull-through boxes

COMPRESSED

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HORTON ROAD . WEST DRAYTON . MIDDLESEX . Tel: WEST DRAYTON 2237

This new finger dressing—as used in over 75% of hospitals—is now to be sold to the public



SCHOLL TUBEGAUZ

FINGER BANDAGE

can be applied in 4 seconds

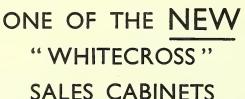
As you know, there are certain types of finger wounds that need the padding and resilience of a bandage if they are to heal quickly and satisfactorily.

You can now offer your customers a bandage that they can easily and quickly apply themselves — in most cases the whole operation takes about 4 seconds.

It is called the Scholls Tubegauz finger bandage. It is currently used by over 75% of the hospitals in the country. You can recommend it with complete confidence. The wholesale price for the 5 yard roll, with applicator, is 26/per dozen, retailing at 3/3d. each. 5 yard refills are 18/- per dozen, retailing at 2/3d, each.

For further details about the Scholl Tubegauz Finger Dressing Pack write or phone to the address below:

THE SCHOLL MFG. CO. LTD., 182/204 ST. JOHN STREET, LONDON, E.C.1



Supplies restricted to wholesalers only to whom please send your orders



WHITECROSS OPTICAL COMPANY (LONDON) LTD.

55 WHITECROSS STREET, LONDON, E.C.I

Tel: MONarch 0114.



Debt. 6. Hinders Limited 174/192 Estcourt Road, London, S.W.6. Est. 36

NOW! 'Junior' size

Vaseline* BRAND
Hair Cream for
1/10½ d is certain
to gain many
EXTRA sales!



LIST PRICE: 9/9 a dozen

MINIMUM PACKING: 4 dozen

RETAIL PRICE: 1/10½d (inc. tax)

actual size

* This 'junior' size Vaseline Hair Cream is going to open up two new markets:

the teen-age market and the "holiday market"

* Special display material has been designed and our representative will be glad to provide you with this when he calls.



NATIONAL ADVERTISEMENTS

like these, and featuring the 'junior' size, will appear in mass-circulation newspapers and magazines.
And Vaseline Hair Cream is on TV, too!

* Registered trude mark of Chesebrough-Pond's Ltd., Perivale, Greenford, Middlessa.

TO HELP YOU SELL MORE FLASH THIS WINTER!

RIGHT through the winter Philips are running a striking campaign for flash photography with "Photoflux" flashbulbs. Photographs like these, illustrating the various occasions and settings suitable for flash, will be appearing regularly in the photographic press. Copy will tell the story behind each shot and mention the type of "Photoflux" flashbulb used.

MORE SALES OF ALL FLASH EQUIPMENT

Not only flashbulbs but all kinds of flash equipment will sell as a result of this winter campaign. Make it quite clear you stock "Photoflux" by keeping your window and shop interior alive with "Photoflux" display material.

"Perfection in a Flash", Philips Free reference booklet, will be featured in all the winter advertising. So keep a place clear on your counter for this helpful Free booklet.



PHILIPS PROPORTUX99

FLASHBULBS

for "Perfection in a Flash"



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"PHOTOLITA" PHOTOFLOOD LAMPS · DARKROOM SAFELIGHT BULBS · "PHOTOCRESCENTA" OPAL ENLARGER LAMPS AND PROJECTOR LAMPS (PP859REVA)

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CHEMIST BUSINESS TRANSFER AGENTS AND VALUERS WHOLESALE AND RETAIL BRANCHES: BIRMINGHAM · SOUTHAMPTON · LIVERPOOL · SHEFFIELD · CARDIFF Irish Representative: Mr. J. A. Bassett, Ph.C., 57 Great Victoria Street, Belfast, Northern Ireland.

BUSINESSES FOR DISPOSAL

CHEMISTS. Recently constructed modern shop ideal position at 1004, Chester Road, Pype Hayes, Birmingham, reserved for Chemists. Four additions have been made to imposing block of six thriving shops, one being occupied by chain Grocery Store. Modern flat attached. £4,550. Mortgage for suitable applicant.—Ernest Dunn, F.V.I., 40, Holyhead Road, Handsworth, Birmingham. Nor. 0892. C 3405 CHEMISTS AND DRUGGISTS; BUSINESS for sale, Leicester Suburb, including good lock up shop (2 floors), with excellent fittings and stock at valuation. Full particulars from A. C. Palmer & Co., Court Chambers, Friar Lane, Leicester. Phone 20262. C 3403 FAMILY DRUG STORE in Midland City.

Phone 20262. C 3403
FAMILY DRUG STORE in Midland City.
Thickly populated, middle-class district, important factories and doctors handy, N.H.I. badly needed (by customers). Modernised house, garage, low rent. Proprietor semi-retiring, would assist to safeguard goodwill. Concessional terms.

Box C 3410

APPOINTMENTS

CENTRAL ELECTRICITY AUTHORITY EAST MIDLANDS DIVISION

Station Chemist
Coventry Power Station. Vacancy No. 35/56/C.D.
Previous experience in a Power Station laboratory is essential and candidates should preferably-be Associates of the Royal Institute of Chemistry or hold an equivalent qualification. Candidates must be familiar with the methods of sampling and analysis of coal, water and oil and with the interpretation and application of the analytical results.

Salary within Class G, Grade 7 (£790—£850 per annum) of the National Joint Board Agree-

Closing date for receipt of applications: 5th March, 1956.

Closing date for receipt of applications: 5th March, 1956.

Station Chemist
Lincoln Power Station. Vacancy No. 35/56/C.D. Previous experience in a Power Station laboratory is essential and candidates should preferably be Associates of the Royal Institute of Chemistry or hold an equivalent qualification. Consideration will, however, be given to holders of the Higher National Certificate in Chemistry who have had suitable practical experience of power station operation. Candidates must be familiar with the methods of sampling and analysis of coal, water and oil and with the interpretation of the analytical results.

Salary within Class F, Grade 7 (£755—£800 per annum) of the National Joint Board Agreement. Closing date for receipt of applications: 5th March, 1956.

These appointments will be pensionable within

These appointments will be pensionable within the terms and conditions of the Central Electricity Authority and Area Boards (Staff) Superannuation Scheme.

Applications should be submitted on the official form AE6/ACT, which may be obtained from the Divisional Establishments Officer, Central Electricity Authority, P.O. Box 25, Barker Gate, Nottingham, and should be returned to the undersigned by the date stated. Please quote Vacancy Number.

L. F. JEFFERY, Divisional Controller. C 9780

15th February 1956.

Assistant-in-Dispensing
Applications are invited for the post of Assistant-in-Dispensing. Salary in accordance with Whitley
Council Scale. Applications, with names of two
referees, should be addressed to the Group Chief
Pharmacist, Royal Free Hospital, Gray's Inn
Road, W.C.1.

Pharmacist

Applications are invited for the post of Pharmacist at this hospital. Salary in accordance with Whitley Council Scale. Applications, with names of two referees, should be addressed to the Group Chief Pharmacist, Royal Free Hospital, Gray's Inn Road, W.C.1.

Applications are invited for the appointment of

Applications are invited for the appointment of Pharmacist at the HIGHBURY & HEATHFIELD HOSPITALS, NOTTINGHAM, to commence duties as soon as possible. Salary £500 x £25—£575 x £30 (5)—£725, per annum plus extra qualification allowance where applicable. Applications, stating age, qualifications and experience together with names of two referees, to be sent to the Group Secretary, General Hospital, Nottingham. C 9759

MID HERTS GROUP HOSPITAL MANAGEMENT COMMITTEE

Locum Tenens Pharmacist required immediately. Salary £15 15s. 0d. per week. Applications to Chief Pharmacist, St. Albans City Hospital, Normandy Road, St. Albans, Herts. Tel.: St. Albans 2211. C 9771

THE ROYAL INFIRMARY, BRADFORD

(Category V Hospital)

Pharmacist
required. Salary in accordance with Whitley
Council decisions. Applications stating age,
experience and names of two referees to the
Secretary, THE ROYAL INFIRMARY,
BRADFORD. Secretary, T BRADFORD.

Locum Pharmacist required immediately. Salary £14 14s. 0d. per week. Applications, stating age, qualifications and experience, to the Secretary.

COLINDALE HOSPITAL COLINDALE AVENUE LONDON, N.W.9

Applications are invited for the appointment of Chief Pharmacist
non-resident, at the above hospital of 300 beds which accommodates acute medical and surgical male and female tuberculous patients. Post vacant 9/4/56. Whitley Council salary and Conditions of Service. Salary scale £675 p.a. x £30 (7) x £40 (1)—£925 p.a. plus London Weighting. Commencing salary subject to assessment. Applications stating age, qualifications and details of experience together with names and addresses of two referees to Group Secretary, Edgware General Hospital, Edgware, Middlesex. C 9774

SITUATIONS VACANT

The engagement of persons answering these advertisements must be made through a Local Office of the Ministry of Labour or a Scheduled Employment Agency if the applicant is a man aged 18-64 inclusive or a woman aged 18-59 inclusive unless he or she, or the employment, is excepted from the provisions of the Notification of Vacancies Order, 1952.

RETAIL (HOME)

S.W. LONDON. Unqualified assistant required for general duties in good class private pharmacy. State age, experience and salary expected to Box C 3411.

TIMOTHY WHITES & TAYLORS, NEWARK have a vacancy for a Senior Dispensing Assistant (male). Write: Manager, 9 Cartergate, Newark

POTTERS BAR. Excellent opportunity for Pharmacist to manage family type business in pleasant district. Permanency with superannuation benefits. Good salary and commission. Nicely fitted shop with adequate supporting staff. Accommodation available if desired. Apply with full details stating when available for interview to Box C 3406.

Tel: Belfast 27078

ILFORD. Branch Manager Pharmacist required ILFORD. Branch Manager Pharmacist required for busy shop and good dispensing connection. Excellent opportunity for ambitious man to earn substantial salary and bonus. Good supporting staff and modern equipped Dispensary, etc. Permanency with superannuation benefits. Accommodation available if required. Apply with full details stating when available for interview to Box C 3407.

view to Box C 340/.

LOCUM TENEN PHARMACISTS are required for an extended tour of duties in the London and Suburban districts. Permanency at conclusion of tour if desired. Hours 9 a.m. to 6 p.m. Paid holiday. Salary and expenses basis. Applications to Chief Pharmacist, London Co-operative Chemists Ltd., Grange Road, Leyton, E.10.

C 3408

Well-known firm of CHEMISTS' VALUERS Well-known irm of CHEMISTS' VALUERS has vacancy on permanent stocktaking staff. Remuneration by way of salary and bonus, plus travelling, etc., expenses. Good prospects for intelligent applicant desirous of making progress. All replies treated in strict confidence. Box C 9764.

LEEDS AREA. Stocktaker required by firm of chemists' valuers. Good salary. Apply Box C 9702.

C 9702.

PHARMACIST: Attractive terms are offered for engagement in Ceylon. Basic salary, which will not be less than Rs. 9,600 per annum rising in four years to Rs. 10,800 (£720—£810) will be fixed according to suitability. Overseas allowance in addition Rs. 4,200 single man or Rs. 7,200 married (£315 or £540) per annum. Passages paid out and home. Provident Fund and other benefits. Home leave. Applications should give details of experience and include copy References. Write Box Q.34 Willings, 362 Grays Inn Road, London, W.C.I.

C 9760

WHOLESALE

ANALYTICAL CHEMIST—man or woman—required for Analytical Control Laboratory in Edinburgh, dealing with fine chemicals and pharmaceuticals. Applicants should hold degree in Chemistry or A.R.I.C. qualification. The work is interesting and the prospects good for a conscientious and capable chemist. Please apply giving full particulars to The Technical Director. J. F. Macfarlan & Co. Ltd., Abbeyhill Chemical Works, Edinburgh.

EXPERIENCED REPRESENTATIVES required all Areas with good live connections calling on Retail Chemists, Stores, etc.; to carry entirely new and well introduced product selling throughout the year. Full advertising support. Best commission rates offered. Write full details to Silmor Distributing Co., 34 Calcdonian Road, London, N.I. Tel: TER 0866 INTERNATIONALLY KNOWN COMPANY

or MAI 8159. C 9766
INTERNATIONALLY KNOWN COMPANY
commencing big expansion programme requires
salesmen calling on Hardware Stores, Chemists
and Wholesalers in all areas. Immediate earnings
will exceed £1,000 per annum, salary and commission. Men 25-35 preferred. Car owners,
Applications giving complete details of career
will be treated in strict confidence. Box C 9761.
PROCESS WORKER required for the manufacturing department of a London Drug House.
Five day week, Pension Scheme, and canteen
facilities. Write stating age, experience and
salary required to Box C 9779.

INCREASE YOUR OUTPUT

MANUFACTURING CHEMISTS, established 1924, with modern factory in Middlesex offer their facilities for processing and packing PHARMA-CEUTICAL, MEDICAL, COSMETIC, FOOD and ALLIED PRODUCTS. The Company has long experience in high-grade tabletting and other trade processing for leading houses in these industries. Raw materials supplied if required; laboratory control; all work undertaken in strict confidence by experienced personnel. Well equipped for long-term contracts. Box C 244.

DUNCAN, FLOCKHART & CO., LTD. MEDICAL REPRESENTATIVE

Applications are invited for the post of medical representative in the Newcastle-upon-Tyne R.H.A. Applicants should be men aged 30-40 with pharmaceutical qualifications and preferably with some years' experience of representational work in the medical, dental or veterinary fields.

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